

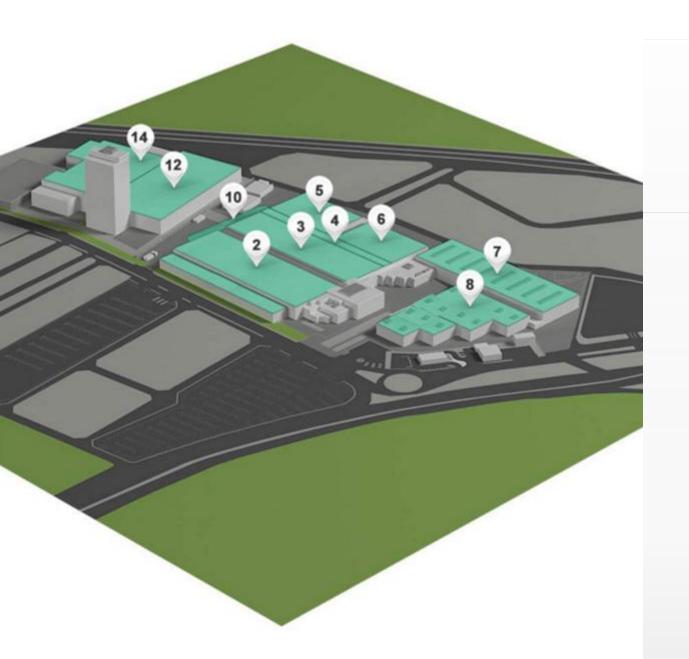


POST SHOW REPORT 2016









Eurasia Window & Door & Glass

Eurasia's premier of window, door, glass industries



< 110.000 m2

Eurasia's biggest show

Window & Door & Glass 2016 in numbers



Exhibitor & Co-exhibitor Countries

Austria Belgium Brazil Czech Republic China Egypt Finland France Germany Great Britain Greece India Iran Ireland Israel Italy Latvia Macedonia Netherlands Poland Serbia South Korea Spain Switzerland Turkey USA

Visitor Statistics

52.198 Domestic

Visitors

57.681 Total Visitors 5.483

International Visitors

Visitor Satisfaction

95% Recommend the show

97% Are likely to attend next show

97% Are highly satisfied with the show

88% Visit to see new technologies

International Visitors

International Visitor Countries

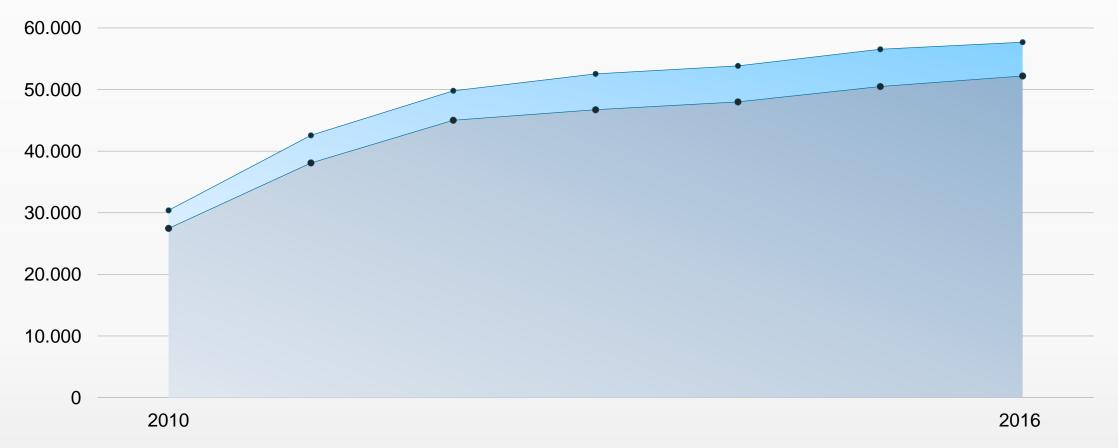
The number of international visitors increase by 15% in the last 5 editions and reached 5.483' Eurasia Window & Door & Glass shows attracted international visitors from **112** countries. The number of visitor countries increased by 40% in the last 5 editions



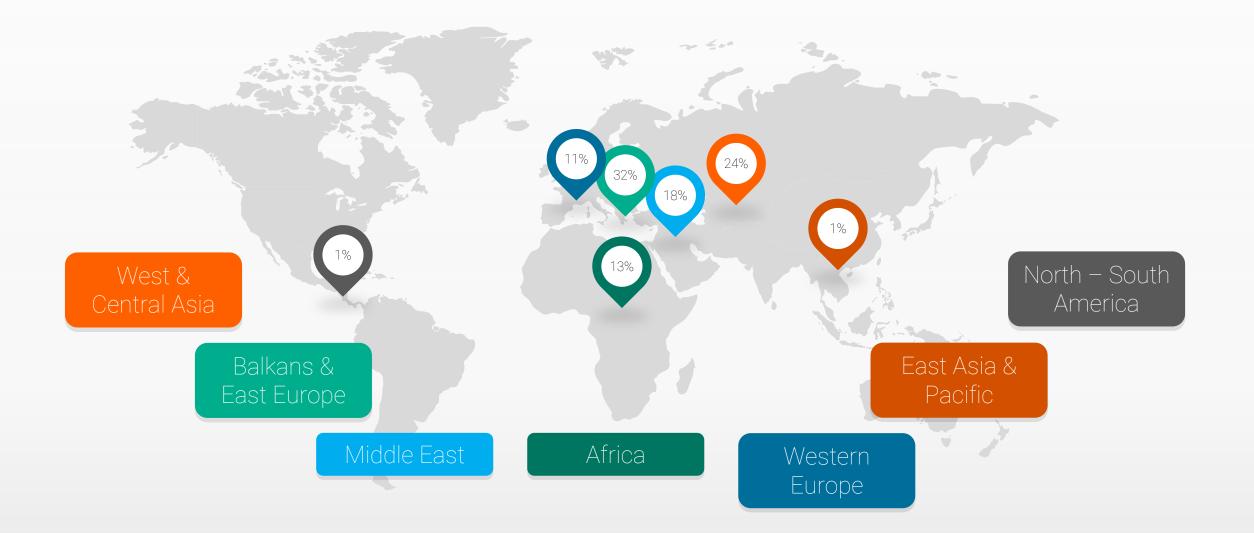
Visitor Statistics

Increasing on an average of 15% each year the number of domestic visitors reached 52.198,

and the number of total visitors reached 57.681



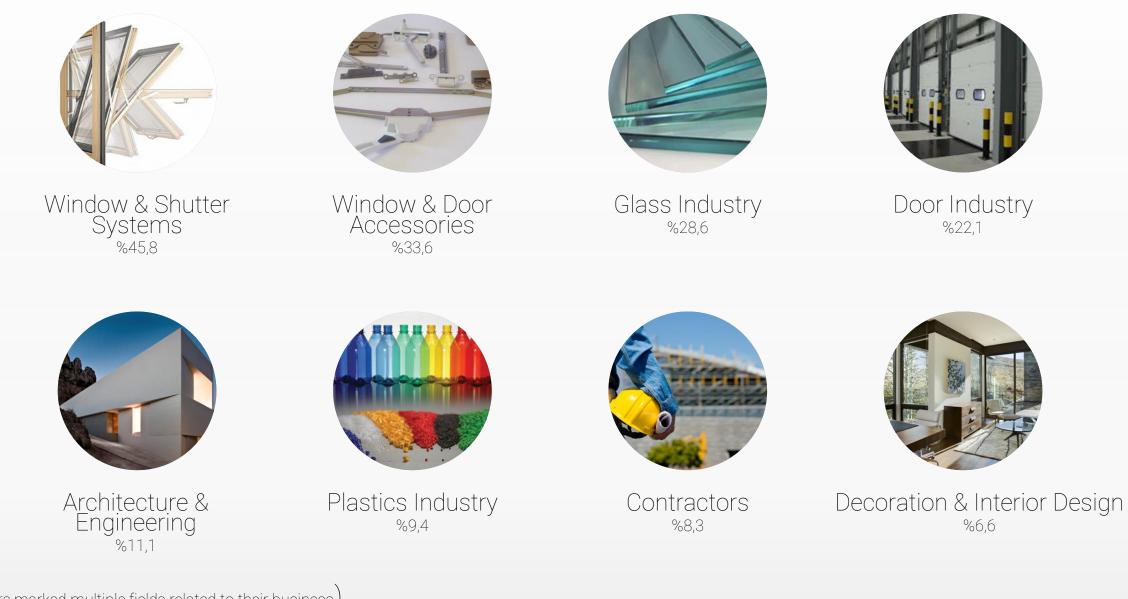
Breakdown by geographical location



Top Visitor Countries

IRAN Ø MACEDONIA Ø BULGARIA Ø TUNISIA Ø KOSOVO
GREECE Ø LEBANON Ø GEORGIA Ø ALGERIA Ø JORDAN

Visitor breakdown by industry



(visitors marked multiple fields related to their business)

Visitor breakdown by industry



Construction Materials %6,4



Logistics %4,6





Construction Projects Management %3,1



(visitors marked multiple fields related to their business)

Hosted Buyer Program

Eurasia Window & Door & Glass shows hosted buyers from 37 countries and 28 provinces of Turkey

Countries

Albania Armenia Azerbaijan Bosnia & Herzegovina Bulgaria Croatia Egypt Finland Georgia Great Britain Greece Iran Iraq Italy Jordan Kazakhstan Kosovo Kyrgyzstan Latvia Lebanon Macedonia Moldova Montenegro Morocco Netherlands Palestine Poland Russia Saudi Arabia Serbia Slovenia Spain Tunisia Turkmenistan UAE Ukraine Oman

Provinces

Adana Afyon Aksaray Amasya Amasya Ankara Antalya Aydın Balıkesir Bilecik Burdur Bursa Çanakkale Denizli Eskişehir Gaziantep Izmir Kastamonu Kayseri Konya Kütahya Manisa Mersin Nevşehir Sakarya Sivas Tokat Uşak Zonguldak

Visitor Breakdown by position



Find a business partner Dealer & Distributor

61% of all visitors state that they look for new business partners



Purchasing Finding new suppliers

73% of visitors state that they seek new suppliers, products and services.





Placing Orders During / After the show

20% of visitors state that they have placed orders during the show. 45% state that they will place orders following the show



Over \$100.000 orders

21% of exhibitors have received or are expecting to receive orders over 100.000\$